



Energy

For many companies, energy represents the single largest component of indirect spend, and with uncertainty on the world stage these markets promise to remain volatile. Corporate United is prepared to assist our members through our partner Independent Energy Consultants (IEC). IEC specializes in supply-side management and negotiations, risk management, and demand-side management. This broad solution provides Corporate United members with an opportunity to effectively manage the large and rising cost associated with this highly strategic category. The best news is that by leveraging IEC's utility accounting and bill auditing services, members can save money without switching providers.



Independent Energy Consultants, Inc. (IEC) is an independent consulting company licensed to develop and administer electric and natural gas municipal aggregation programs. IEC brokers natural gas and electric contracts for commercial and industrial customers in deregulated markets across the United States, manages energy efficiency projects, and provides utility accounting and bill auditing services. IEC delivers value in many ways, but primarily by saving clients money on their utility bills while protecting them from risk in the volatile energy market.

Features and Benefits

Energy Supply-Side Management

- Handle all aspects of sourcing electricity or natural gas for companies in a deregulated environment. We are a channel partner with WorldEnergy Solutions and would administer Internet Reverse Auctions for your energy supply
- Energy supply risk-management advice

Utility Accounting and Bill Auditing

- Provide ongoing energy monitoring, forecasting, budgeting and bill auditing
- Utility rate code analysis to ensure you are being billed by the optimal rate code
- Utility tariff analysis to point out high and low cost operational scenarios, power factor penalties, etc.
- Verification of cost avoidance

Energy Demand-Side Management

- Certified Energy Manager (CEM) and Partner in the U.S. EPA Energy Star program
- Ability to identify improvement opportunities within a building envelope and all of its major mechanical and electrical systems
- Benchmarking the energy performance of your facilities
- Assistance in preparing an RFP to mechanical and/or electrical contracting firms for any corrective action work
- Perform capital project financial analysis for energy conservation measures
- Independently verify savings resulting from energy conservation measures, this is particularly important if you are considering a performance contract

CorporateUnited
Achieve More.

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